Epidemiology and Laboratory Capacity (ELC) Grant

Statewide Procurement

To support testing, the ELC application offers two paths for procuring testing supplies—purchases from existing statewide procurements or local procurement from laboratory vendors. The statewide procurement route represents existing contracts from which localities can purchase, offering a quick implementation if leveraged.

**Statewide procurement options:**

* **SWC 532 Clinical Laboratory Services**

Supplier: Memphis Pathology Laboratory dba American Esoteric Laboratories (AEL)

TN Contract #: 71521

Current Contract Dates: 8/1/2021 to 7/31/2026

Scope: testing kit (COVID PCR), courier specimen pick-up; lab testing of specimen & reports results; school is responsible for specimen collection

Pricing Note: $70/each; pooled testing for school surveillance offered at 5 for $75 if positive rate is at/below 2%

Link to [contract documents on Supplier Portal](https://hub.edison.tn.gov/psp/paprd_17/SUPPLIER/ERP/c/TN_PUBLIC_SUPPLIER.TN_SOURCING_CNTRCT.GBL?Page=TN_CNTRCT_DOC_PG&Action=U&ExactKeys=Y&CNTRCT_ID=0000000000000000000048559&SETID=SHARE) (click document icon to view/download each file)

Link to [Usage Instructions](https://www.tn.gov/content/dam/tn/generalservices/documents/cpo/swc-files/swc-532/SWC%20532%20Usage%20Instructions%2012.14.2021.pdf) on Website

Attach Federal Funding Terms Addendum with Purchase Order [PO Addendum Link](https://tncloud.tn.gov/owncloud/index.php/s/OhYApMXGtpaHzDx)

* **SWC 387 Managed Service Provider**

Supplier: Guidesoft Inc. dba Knowledge Services

TN Contract #: 37896

Current Contract Dates: 8/1/2013 to 7/31/2022;

Scope: temporary staffing for medical and administrative positions per not to exceed hourly rate card

Contract is currently being transitioned to a new supplier – uWork.com inc dba Covendis Technologies. CPO will send out updates once more information on when requests should start being submitted to Covendis.

Link to [contract documents on Supplier Portal](https://hub.edison.tn.gov/psp/paprd_19/SUPPLIER/ERP/c/TN_PUBLIC_SUPPLIER.TN_SOURCING_CNTRCT.GBL?Page=TN_CNTRCT_DOC_PG&Action=U&ExactKeys=Y&CNTRCT_ID=0000000000000000000037896&SETID=SHARE) (click document icon to view/download each file)

Link to [Usage Instructions](https://www.tn.gov/content/dam/tn/generalservices/documents/cpo/swc-files/swc-387/SWC_387_MSP-UI_1-25-21.pdf) on Website

Attach Federal Funding Terms Addendum with Purchase Order [PO Addendum Link](https://tncloud.tn.gov/owncloud/index.php/s/OhYApMXGtpaHzDx)

* **SWC for COVID Healthcare Staffing Services**

Supplier: Cross Country Staffing, Inc.

Current Contract Dates: 5/1/2020 to 6/30/2022

TN Contract #: 66349

Scope: temporary staffing for medical and administrative positions per contract hourly rates

Link to [contract documents](https://tncloud.tn.gov/owncloud/index.php/s/cdU3Vd5tegpVPSl) (password to access is “COVID”)

Federal Funding Terms already included in contract

There are no plans to extend this contract past June 30, 2022.

* **SWC for MMCAP Contracts**

Multiple contracts with Suppliers that offer some of the same items at varying cost

Create MMCAP ID and account with whichever supplier is chosen. (See Additional Note below).

Scope: Link to find core MMCAP items



MMCAP is a catalog type contract and suppliers may provide non-core items in addition to the items on spreadsheet. Reach out to the supplier’s contact for a non-core item list.

Users should notate use of Federal Funds in the Purchase Order

Link to purchase off statewide contracts:

[https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/tn-smart-shop.html](https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/tn-smart-shop.html%20%20%20)

Each SWC supplier for medical supplies has a tile and the end user will click on the tile. This will take you to a second page with usage instructions and another tile to go to the supplier’s website.

**Additional Note:**

Each user of a MMCAP contract must have an MMCAP ID and an account with whichever supplier is chosen. Some locations may already have an MMCAP ID but some may not. This process does not take long. The facility would need to fill out an MMCAP Infuse Membership Agreement: Link to [MMCAP Application](https://urldefense.com/v3/__https:/infuse-mn.gov/assets/MMCAP*20Infuse*20Application*20*28Fillable*29.*20v9_tcm1123-369301.pdf__;JSUlJSUl!!PRtDf9A!51n1MKQilp0vSPhksmC2YIvB8NSwKRAXo6-fGmC7CXSHk8rdR7mlfeBHOUvzPsyTknHC$).

Send filled in form to Karen Conway of the Central Procurement Office who will then sign as the state contact. CPO will send it to MMCAP Infuse Membership. Within a few days, the facility contacts listed on the membership agreement will receive a welcome email with their MMCAP Infuse ID and their account information.

MMCAP CPO contact:

**Josh Polk** | Category Specialist

Central Procurement Office

Tennessee Tower, 3rd Floor

312 Rosa L. Parks Ave., Nashville, TN 37243

p. 615-360-4460

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**IMPORTANT NOTE:** **TEMA orders are coming to an end soon and shouldn’t be a part of an ELC grant proposal.**  Please note that there is a limited supply from the federal government and once the supply is gone it won’t be replenished. ALSO NOTE: The health department provided the waiver to TN DOE for the Binax tests from the federal government. This waiver will expire (it is currently unknown when it will expire). At expiration, if the facility acquires a test that needs a CLIA waiver, the facility will be responsible for obtaining it.

TEMA Abbott Binax Cards

* TEMA has available first come first serve `250,000k Binax cards, expiring Nov and Dec 2021
* Directions for ordering Binax supplies, reporting, and obtaining a CLIA waiver:
* Directions for ordering supplies: [Ordering BinaxNOW Tests](https://www.tn.gov/content/dam/tn/health/documents/cedep/novel-coronavirus/Request_Binax_Supplies.pdf)
* General guidance: [General Guidance - Obtaining a CLIA Waiver](https://www.tn.gov/content/dam/tn/health/documents/cedep/novel-coronavirus/TDH_BinaxNOW_General_Guidance.pdf)
* Reporting: [Reporting Test Results](https://www.tn.gov/content/dam/tn/health/documents/cedep/novel-coronavirus/POC-Reporting-Guidance.pdf)
* Please fill out [TN DOH Spreadsheet](https://tncloud.tn.gov/owncloud/index.php/s/9wUpVg2tsm9L8fQ) and return to [DJ.Irving@tn.gov](mailto:DJ.Irving@tn.gov) or [covid19.testing@tn.gov](mailto:covid19.testing@tn.gov). Entry into the survey usually takes about 24 hours. The POC variable is point of contact first and last name and your license type is **School**. Once you are in the survey, order enough supplies to last 3-4 months.

**Additional Information from Abbott who produces the BinaxNOW Cards:**

Training materials for the BinaxNOW test can be accessed [here](https://urldefense.com/v3/__https:/www.globalpointofcare.abbott/en/support/product-installation-training/navica-brand/navica-binaxnow-ag-training.html__;!!PRtDf9A!60MxO4v3fULevYQWhLJlqNsrq9h5_ZxYVGmlhCgkdwkchC2ekFHnmG4ttaBgu_cwXzlLIg$) and we can also provide trainings via WebEx. The WebEx training consists of a Power Point Presentation which lasts approximately 30 minutes. For technical questions regarding the BinaxNOW test, please call Abbott Technical Services at 1 800 257 9525. Email [COVID.Laboratory@TN.gov](mailto:COVID.Laboratory@TN.gov) if you are interested in scheduling a training via WebEx.

Your facility’s use of BinaxNOW COVID-19 Ag Card will assist with testing and enable adherence to ongoing testing practices according to public health guidelines.  For information on Clinical Laboratory Improvement Amendments (CLIA) POC antigen and asymptomatic testing, click [here](https://urldefense.com/v3/__https:/www.cms.gov/Regulations-and-Guidance/Legislation/CLIA__;!!PRtDf9A!60MxO4v3fULevYQWhLJlqNsrq9h5_ZxYVGmlhCgkdwkchC2ekFHnmG4ttaBgu_efO3sYWg$). For FDA recommendations for health care providers who are ordering authorized tests outside their authorization (e.g., antigen tests for asymptomatic individuals) – see [FDA's FAQ on Testing for SARS-CoV-2](https://urldefense.com/v3/__https:/www.fda.gov/medical-devices/coronavirus-covid-19-and-medical-devices/faqs-testing-sars-cov-2*general-screening-asymptomatic__;Iw!!PRtDf9A!60MxO4v3fULevYQWhLJlqNsrq9h5_ZxYVGmlhCgkdwkchC2ekFHnmG4ttaBgu_f9xJt5ew$) (“Q: Does the FDA have recommendations for health care providers using SARS-CoV-2 diagnostic tests for screening asymptomatic individuals for COVID-19?”) for further information.”

**Education CPO contacts:**

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**Resources:**

**General Information**

Here are the links to the FDA Emergency Use Authorization COVID Tests:

[FDA EUA Antigen Tests for SARS-CoV-2](https://www.fda.gov/medical-devices/coronavirus-disease-2019-covid-19-emergency-use-authorizations-medical-devices/in-vitro-diagnostics-euas-antigen-diagnostic-tests-sars-cov-2)

[FDA EUA Molecular Tests for SARS-CoV-2](https://www.fda.gov/medical-devices/coronavirus-disease-2019-covid-19-emergency-use-authorizations-medical-devices/in-vitro-diagnostics-euas-molecular-diagnostic-tests-sars-cov-2)

**Helpful Contacts at Health:**

For Dept. of Health’s input on specifics of testing options for either currently used testing options or newly approved EU options, contact Dr. Tim F. Jones, [Tim.F.Jones@tn.gov](mailto:Tim.F.Jones@tn.gov) .

If Education needs help understanding how Health utilizes its agency term contracts, please reach out to Lindsay Oliveras, [Lindsay.R.Oliveras@tn.gov](mailto:Lindsay.R.Oliveras@tn.gov) .

**Sample email to Suppliers not on contract:**

If suppliers are reaching out to you who want to do business with the State, please reply with the following:

Thank you for your interest in doing business with the State. Please visit the Central Procurement Office website for bidding opportunities and how to register as a supplier:

<https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/supplier-information.html>

Knowledge Bursts (KB) are available to help Navigate the State’s Edison system:

[KB - How to Register as a Supplier](https://www.youtube.com/watch?v=yPK2EDSfOqQ)

<https://www.youtube.com/watch?app=desktop&v=yPK2EDSfOqQ>

[KB - Creating a New User Account](https://www.youtube.com/watch?v=TmYWvK2Wh1Y)

[<https://www.youtube.com/watch?v=TmYWvK2Wh1Y>](https://www.youtube.com/watch?v=TmYWvK2Wh1Y)

[KB - Reviewing Solicitations and Submitting Bids in Edison](https://www.youtube.com/watch?v=nFxpHf1PthA)

[<https://www.youtube.com/watch?v=nFxpHf1PthA>](https://www.youtube.com/watch?v=nFxpHf1PthA)

[KB - Navigation of the Supplier Portal](https://www.youtube.com/watch?v=NG8ULSo3GEc)

[<https://www.youtube.com/watch?v=NG8ULSo3GEc>](https://www.youtube.com/watch?v=NG8ULSo3GEc)